

Message Text

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43

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 SS-15 NSC-05 L-03 PA-01

USIA-06 PRS-01 SP-02 SAM-01 MC-02 /065 W

----- 104777

R 181712Z AUG 75

FM AMEMBASSY PARIS

TO AMEMBASSY MADRID

INFO SECSTATE WASHDC 2262

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

AMEMBASSY THE HAGUE

USMISSION EC BRUSSELS

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E. O. 11652: N/A

TAGS: ETRD, EAIR, FR, SP

SUBJ: AIRBUS

REF: MADRID 5345

1. IN EFFORT TO OBTAIN MORE DETAILED INFORMATION ON FRANCE'S EFFORTS TO GET IBERIA TO BUY FOUR A-300B AIRCRAFT, EMBASSY CONTACTED ASSISTANT AIR ATTACHE AT SPANISH EMBASSY PARIS, WHO WAS UNABLE TO SHED LIGHT ON SUBJECT, AS WAS LOCAL COMMERCIAL DIRECTOR OF IBERIA.

2. DOUGLAS REPRESENTATIVE IN LONDON CONFIRMED THAT FRENCH WERE USING PRESSURE ON SPANISH BUT INFORMED US THAT IBERIA HAD AGAIN LAST WEEK ISSUED A STRONG STATEMENT SIGNIFYING THEIR NON-INTEREST IN AIRBUS FOR SAME REASONS STATED ORIGINALLY. HE PROFESSED IGNORANCE OF ANY IBERIA/AIR FRANCE SWAP PROPOSALS INVOLVING DOUGLAS AIRCRAFT.

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3. OTT OF BOEING CONTACTED EMBASSY TODAY CONFIRMING
NEWS OF IBERIA STATEMENT, BUT ADDED THAT HE FEARED
PRESSURE WAS PUT AT HIGHEST LEVEL OF SPANISH
GOVERNMENT AND THAT IBERIA COULD BE OVER-RULED.

4. OTT MENTIONED A MEETING OF BOEING REPRESENTATIVE
IN PARIS LATER THIS WEEK AT WHICH TIME THIS ITEM WILL
BE DISCUSSED, HOPEFULLY WITH BOEING REPRESENTATIVES
FROM MADRID IN ATTENDANCE, AND PROMISED TO KEEP EMBASSY
INFORMED.
GAMMON

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Message Attributes

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Disposition History: n/a
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Margaret P. Grafeld
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